



APPRAISAL SERVICES AND REAL ESTATE CONSULTING

SOLICITATION #SCC050003-A3

References

PLEASE LIST THE NAME, ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER FOR THREE (3) ORGANIZATIONS FOR WHOM YOU HAVE PROVIDED SIMILAR SERVICES WITHIN THE PAST 24 MONTHS. These references **WILL** be checked, so please make sure all information is accurate and current.

ORGANIZATION: City of Yuma
ADDRESS: 155 West 14th Street
CITY/STATE/ZIP CODE: Yuma, AZ 85364
CONTACT: Mr. Ish Castro, Real Property Agent
TELEPHONE NUMBER: 928-373-4525
DATE SERVICE WAS INITIATED: 05-04 through 01/05
DESCRIPTION OF SERVICE PROVIDED: **City of Yuma 40th Street Sanitary Sewer Line Interceptor (Phases I & II).** CEI provided right of way services for the City of Yuma Public Works Department on a large sewer line project. CEI represented the client in negotiations and acquiring rights of entry, temporary easements, permanent easements and fee titles from private property owners for new sewer line installation and future roadway construction. CEI is also responsible for preparing documents, obtaining and notarizing signatures, obtaining releases of liens, opening escrows with title companies, and processing claims for payment. Mr. Helmandollar provided market analysis and valuation documents for 29 parcels for fee and easement acquisitions.

ORGANIZATION: City of Sedona Department of Public Works
ADDRESS: 102 Roadrunner Drive
CITY/STATE/ZIP CODE: Sedona, AZ 86336
CONTACT: Mr. Charles P. Mosley, PE
TELEPHONE NUMBER: 928-204-7132
DATE SERVICE WAS INITIATED: 06/04 through 07/04
DESCRIPTION OF SERVICE PROVIDED: **City of Sedona Appraisals.** In June 2004, CEI prepared appraisals on City of Sedona properties for a land exchange with the Arizona Water Company. The Arizona Water Company intended to purchase City-owned land adjacent to their well site for expansion. Mr. Helmandollar performed an appraisal on the City-owned property and the Arizona Water Company property by considering their physical characteristics, their highest and best use and trends affecting the values. In determining the most accurate values, Mr. Helmandollar performed a direct sales comparison from current market data. He also provided appraisals on 7 parcels for a sewer expansion project in 2005, valuing permanent easements.

ORGANIZATION: Williams Gateway Airport
ADDRESS: 5835 S. Sossaman Road
CITY/STATE/ZIP CODE: Mesa, AZ 85212
CONTACT: Mr. Mike Williams
TELEPHONE NUMBER: 480-988-7600
DATE SERVICE WAS INITIATED: 04/05 (on-call) Task 1 (below) 05/05 through 06/05
DESCRIPTION OF SERVICE PROVIDED: **Parcels APN 304-32-27E and 304-30-020D Ray Road.** Provide land appraisal services and report preparation for Parcels APN #304-30-37E and 304-30-020D. Appraisals to consist of 2 options: value of the property without the proposed Ray Road Extension and value of the property with the proposed Ray Road extension. CEI has a one-year on-call contract with WGA for one year with options to extend.

A copy of this form is also included in our attached Proposal on Page 5 of 18.